



Activated's
Promise to YOU!

WE ARE DEDICATED TO;
PROVIDING THE MOST UP-TO-
DATE TECHNOLOGY IN
AUTOMATIC DOORS, HAVING
THE BEST TEAM FOR SERVICE
AND INSTALLATIONS, AND
EXCELLENCE IN OUR
CUSTOMER SERVICE.

Upcoming Events

• CONTRACTOR BBQ

Good bye Winter! Hello Summer! We are having a lunch BBQ for our Contractors in May. It will be held in our parking lot from 12-2pm. Invitations will be sent out closer to the date. If you'd like more details please contact the Office at info@activateddoors.com.

• DEMONSTRATIONS

We will be happy to set up a demonstration of our 6100 record series automatic surface mount swing door model at your earliest convenience. You will be able to see and hear the difference.

Anyone interested in a demonstration on our record-usa line of products please contact Pat at 604-942-4557 or pat@activateddoors.com.

Activated Times Issue 04 APR - JUN 2010



Activated

Automatic Door Systems Ltd.

#14-2330 Tyner St
Port Coquitlam, BC V3C 2Z1
604,942,4557 ph
604,942,2392 fax
info@activateddoors.com
www.activateddoors.com

ISSUE

04

APR - JUN
2010

MONTHLY
NEWSLETTER FOR
OUR CUSTOMERS

Activated Times

OUR TEAM

OFFICE STAFF

Kerri Wilson
Tenille Wood
Aline Bouchard

TECHNICIANS

Chris Obradovich
Jeremy Sexsmith
Mike Nestor
David Hine

CEO

Pat Slaney

OWNER

Rob Slaney

ACTIVATED DOOR CO. AAADM COURSE

Activated Automatic Doors is excited to bring the AAADM (American Association of Automatic Door Manufacturer's) Training course to BC.

All of the seats for the course have been booked. There is a waiting list being taken if you would like to be placed on it in case of a cancellation.

We will be holding the training seminar April 13 - 16 2010 at our location in Port Coquitlam.

We have arranged to have BEA in to train April 13th on the BEA Sensors and Relays, training on the Record Products April 14th, and the AAADM Course will be April 15th and 16th.

****Reminder** to all of you who are coming, please have your cheques sent in as soon as possible.

This Issue

AAADM COURSE
UPCOMING EVENTS
PROJECTS
TOP TEN

The typical training seminar consists of two days of hands-on training and coursework, after which a trainee must pass a written examination. Completion of the course and a passing grade on the examination, as established by AAADM, are required to become an AAADM-Certified Inspector.

Please note, *requirements* as a prerequisite to taking the AAADM Certified Inspector training program, a candidate must be an individual who has;

1) Worked in the automatic pedestrian door industry for 6 months, OR

2) Worked in the automatic pedestrian door industry for at least 90 days AND has taken a factory training course of an AAADM member.

Top TEN Reasons to Install Automatic Doors

* http://goliath.ecnext.com/coms2/gi_0199-3933001/Ten-reasons-to-install-automatic.html

1. Design Preference

- There are 3 basic types of automatic doors – swinging, sliding and folding – to suit your business needs.

2. Customer Preference

- Survey results prove that an overwhelming majority of customers prefer and place a high level of importance on automatic doors. AAADM's recent consumer research study showed that **98%** of consumers who expressed a preference between automatic and manual doors *prefer automatic doors*.

3. Convenience

- An automatic door entrance does away with the aggravation and struggle associated with opening a heavy manual door and instantly demonstrates to users that the establishment they are entering cares about their convenience.

4. Easy to Own , Use, and Maintain

- Today's technologically sophisticated automatic doors are user-friendly and virtually self-sufficient. When an automatic door is installed and maintained properly, day-to-day operation is straightforward and typically trouble-free.

5. Cost/Value

- Automatic doors are much more economical than many people believe. Furthermore a lot of potential buyers neglect to include important factors such as product life cycle, energy savings and lower-cost automatic door options in their pre-purchase door evaluations. This often leads to a common misconception that automatic doors are excessively high-priced.

6. Energy Savings

- Installing automatic doors is a great way to reduce wasted energy because automatic doors can provide significant annual cost savings over manual doors in both heating and cooling.

7. Safety

- With 50 billion safe automatic door openings and closing every year in the US alone, automatic doors hold an exceptional safety record. When properly installed, inspected annually, and safety-checked daily by premise owners, automatic doors consistently provide safe, convenient access for everyone.

8. ADA Compliance and Access for the Elderly

- Automatic doors allow businesses to welcome everyone entering, regardless of their physical capabilities, with an accommodating, open door.

9. Network of Professionals

- Bottom line – you will be receiving state of the art counsel from companies who measure their success by your success.

10. Priceless

- When selecting a door, remember to weigh your options. Just because a manual door may have a lower cost initially, it does not mean that it is the best value in the long run. Remember to consider the "priceless" factors such as customer convenience and a positive public perception.

- Christopher Johnson, American Association of Automatic Door Manufacturers

Activated Automatic Door Systems Ltd.

Let us open the doors for YOUR customers!

#14 - 2330 Tyner St. Port Coquitlam BC V3C 2Z1

Tel: 604-942-4557 FAX: 604-942- 2392

WEBPAGE

We have launched our brand new website. www.activateddoors.com is now live and available for viewing. We have many exciting features we've implemented in this new design. We have a Products page where examples and pictures of our installations are available for our customers to view, along with information on the various features we offer with each door.

INFO FORMS

We now have EMAIL Request Forms Online. Under the Info Forms tab on the Main Menu you can find a "Request Service Technician", "Request a Quote" and an "Invoice" Form. Each of these goes directly to the office for faster more efficient dispatch and processing.

FAQ

Our customers can find out about our most popular doors, about our warranty program, info about emergency calls and time frames on service calls, the training and qualifications of our staff and much more.

Q & A: What about Maintenance?

Q. What Maintenance do you offer to your customers?

A: We have our Preventative Maintenance program in place as part of our commitment to you, our customer. In order to ensure maximum life and eliminate operational failure for your automatic doors, *preventative maintenance* is the key.

The Preventative Maintenance program includes an annual or

biannual inspection by one of our qualified Technicians.

The inspection includes; a complete inspection, adjustment, cleaning and lubrication of door operating and control equipment and provide care as recommended by the manufacturer and deemed necessary for optimum operation. 1, 2 and 5 year options are currently available.

Projects

- BC FERRIES – UPGRADES
- BOTTLE DEPOT – RETURN IT FACILITIES
- LIONS GATE HOSPITAL – ANGIOGRAPHY UNIT
- ROYAL COLUMBIAN
- REAL CANADIAN SUPERSTORE
- TORONTO DOMINION BANK
- SNC LAVALIN PROFAC - SURREY/BURNABY TAX CENTRES, RCMP FACILITIES
- SHUSWAP LAKE HOSPITAL